

*In a global economy,
expanding beyond
boundaries is not
a choice*

*International
Business
Centre (IBC)*



Argentina, thinking in the long term, investing now

We understand the key drivers of today's business leaders:

1. *Innovate and grow*
2. *Build effective organizations*
3. *Reduce costs*
4. *Manage crises, risk and regulation*
5. *Leverage talent*
6. *Use technology effectively*
7. *Execute better deals*

Competitive advantages of Argentina's Economy

- Major potential for non-conventional energy;
- High efficiency in the agricultural sector;
- Potential for growth in the infrastructure sector;
- Need to expand the financial system.



We support business leaders in their expansion into Argentina and South America as follows:

Initially,

- Advice on doing business in Argentina and Latin America
- Markets analyses and related economic and business considerations – commercial due diligence (CDD)
- Political risk and assessment
- Advice on regulatory frameworks for specific industries
- Advice on feasibility studies: markets, technical, financial, human capital capabilities, environmental, legal and tax
- Identification of targets / projects / local partners
- Valuations. Business models. Financial structuring
- Assistance in SPA's (Stock Purchase Agreements) / Concession framework – contracts. Due diligence processes
- Transaction closing

When Settling-in,

- Facilitation of business relationships in specific markets
- Advice on best legal structure, tax strategies, location needs and requirements
- Support in human capital strategy implementation
- Incorporation of adequate resources, training, advice on capability mix and change management processes – cultural gap –
- Technology and information systems
- Business processes. Design, implementation, deployment. Communications
- Plans for operational excellence and efficiency
- Business and operational risk programs. Identification, evaluation and mitigation procedures
- Environmental and social advice
- Complex Project Management. Support during construction/initial phases (CPM)

In operations,

- Business Process Outsourcing (BPO) – Accounting, payroll and tax
- Risks and controls
- Finance
- Performance improvement
- Tax advice: transfer pricing, international tax, international assignment solutions, social security and labor law, international commerce and customs, tax controversies
- Audit
- Regulatory compliance
- Restructurings
- Dispute analysis and investigations

International Business Centre - Argentina

With the aim of assisting investors, as well as the international business community, PwC Argentina has created the International Business Centre.

The IBC will help strengthen bonds with potential foreign investors and assistance will be provided to companies interested in investing within Argentina as well as abroad. It is a project conceived to expand businesses over the medium and long terms.

This initiative will initially focus on the Americas, China, Europe and Asia.

Contact

Jorge C. Bacher - Lead Partner

jorge.c.bacher@ar.pwc.com

(54 11) 4850-6814

Our offices

Buenos Aires

Bouchard 557, 7° Floor
(C1106ABG) Buenos Aires
Tel.: (54 11) 4850-0000
Fax: (54 11) 4850-1800

Córdoba

Av. Colón 610, 8° Floor
(X5000EPT) Córdoba
Tel.: (54 351) 420-2300
Fax: (54 351) 420-2332

Mendoza

9 de Julio 921, 1° Floor
(M5500DOX) Mendoza
Tel.: (54 261) 429-5300
Fax: (54 261) 429-5300

Rosario

Madres Plaza 25 de Mayo 3020, 3° Floor
(S2013SWJ) Rosario
Tel.: (54 341) 448-8000
Fax: (54 341) 446-8016

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